

FY2020 Annual Results Conference Call Presentation

30 March 2021



HBM HOLDINGS-B
02142.HK

www.harbourbiomed.com

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Agenda



01. Company Overview

02. Product Advancement

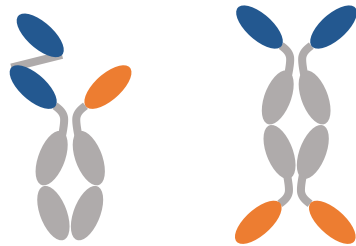
03. 2020 Financial Results

04. Outlook

Leading the Next Wave of Antibody Therapeutics in Oncology and Immunology

Differentiated Portfolio

- Novel molecules leveraging HBM's industry-leading platforms
- Unique **immune cell engagers** leveraging proprietary HBICE™ platform
- Close to market assets addressing high unmet medical needs



HARBOUR
B I O M E D

Innovative Medicines
for Healthy Life

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Innovative Business Model

- Accessing to world-class innovation through collaborations with top-notch academics
- Co-discovery with industry partners to build an extended portfolio
- Technology licensing generating near and long-term revenue



Industry Leading Discovery Platforms

- Harbour Mice® platforms including H2L2 & HCAb
- **HBICE™** (HCAb Based Immune Cell Engagers) platform
- Single B cell technology

A Robust Portfolio of Clinical and Pre-clinical Programs



Project	Target	Indication	Commercial Rights	Status						
				Discovery	Pre-Clinical	IND	Phase I	Phase II	Phase III	BLA
<div><div></div><div>Batoclimab HBM9161</div></div>	FcRn	ITP	Greater China	<div><div>MAINLAND CHINA</div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div></div><div><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Significant Project and Financial Achievements in 2020

Discovery Advancement



- **3 Monoclonal Antibodies:** including HBM1022 (CCR8), HBM1007 (CD73) and HBM1029 (Claudin 18.2)
- **3 Bispecific Antibodies:** including HBM7008 (TAA1×4-1BB), HBM7015 (PD-L1×TGFβ) and HBM7020 (BCMA×CD3)
- **1 Co-Discovery:** HBM9378

Clinical Progress



- **6 Clinical Trials:** including HBM9161 ITP, MG, NMOSD; HBM9036 DED; HBM4003 mono in Australia and combo with PD-1 in China
- **7 IND Approvals:** including 4 for HBM4003, 2 for HBM9161 and 1 for HBM9022
- **1 Breakthrough Therapy Designation:** HBM9161 MG

Global Collaboration



- COVID-19 Neutralizing Antibody **Out-license**
- Strategic **Co-Development & Out-license** Collaboration
- Strategic **Co-Discovery** Collaboration

abbvie



Financial Strength



- **Revenue:** 14.1 million USD (+160% vs. 2019)
- **R&D Expenses:** 55.2 million USD (+12% vs. 2019)
- **Cash and Bank Balances:** 356.8 million USD
- **IPO Listing:** December 10th, 2020 **HKEX**



Agenda

01. Company Overview

02. Product Advancement

03. 2020 Financial Results

04. Outlook



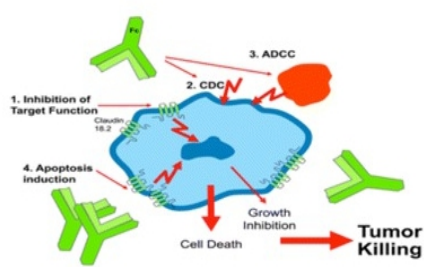
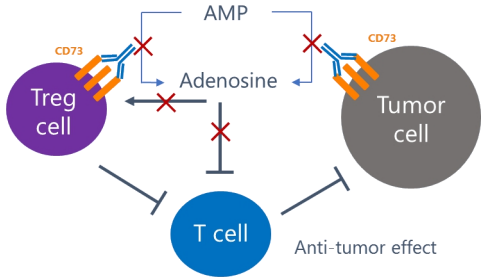
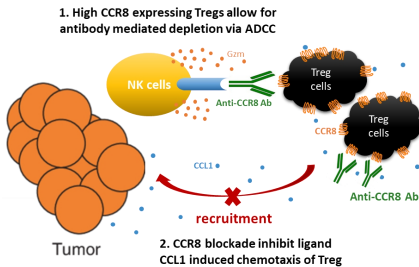
First-in-class and Best-in-class Preclinical Assets

	Project	Target	Indication	Commercial Rights	Status		
					Discovery	Pre-Clinical	Anticipated IND
<div>Immunology</div> <div>Immuno-Oncology</div>	HBM9378	Undisclosed	Undisclosed	Global	<div></div>		2022
	HBM1007	CD73	Solid Tumors	Global	<div></div>		2021
	HBM1029	Claudin 18.2	Solid Tumors	Ex-Greater China ¹	<div></div>		2021
	HBM7020	BCMA×CD3	Multiple Myeloma	Ex-Greater China ¹	<div></div>		2022
	HBM7015	PD-L1×TGF-β	Solid Tumors	Ex-Greater China ¹	<div></div>		2022
	HBM7008	TAA1×4-1BB	Solid Tumors	Global	<div></div>		2022
	HBM1022	CCR8	Solid Tumors	Global	<div></div>		2022

(1) Greater China rights out-licensing to Hualan Genetics

Next-Gen Monoclonal Antibody Therapies


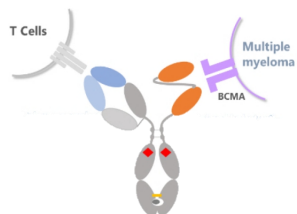

	HBM1022 (CCR8)	HBM1007 (CD73)	HBM1029 (Claudin 18.2)
Asset Overview	Anti CCR8 mAb potentially antagonize CCL1-CCR8 binding and deplete CCR8-expressing cells	A fully human mAb against CD73 generated from our H2L2 Platform	A fully human mAb to selectively kill Claudin 18.2 positive tumor cells, particularly for gastric cancer or GEJ ⁽¹⁾ , and pancreatic cancer
Indication	Solid Tumors	Solid Tumors	Solid Tumors
IND Plan	2022	2021	2021
Highlights	<ul style="list-style-type: none"> First reported cross-reactive antibody binding to human and cynomolgus CCR8 with antagonistic function on CCL1-CCR8 axis Only mAb shown to have anti-tumor efficacy in animal models instead of using surrogate tool antibody 	<ul style="list-style-type: none"> Fully human rare allosteric inhibitor for CD73 enzyme with unique epitope High potential as mono – and/or combination therapy in patients with high CD73 expression 	<ul style="list-style-type: none"> Fully human CLDN18.2 antibody with high binding affinity, strong ADCC and CDC anti-tumor activities vs. competition Potential to become a differentiated therapeutic



(1) GEJ: Gastro-oesophageal junction



Next-Gen HBICE™ Bispecific Antibody Therapies

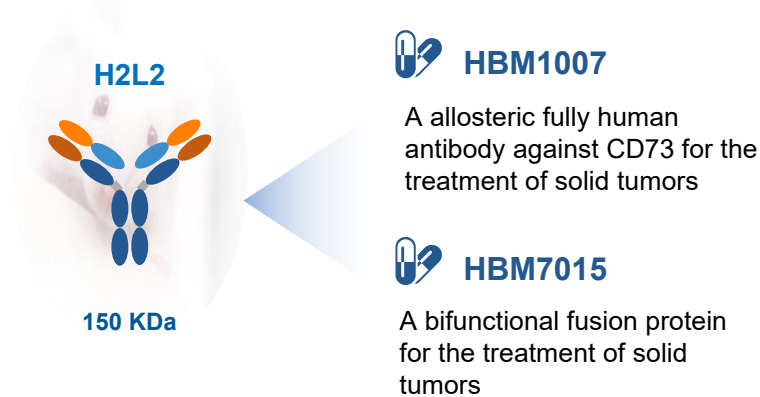
	HBM7008 (TAA1 x 4-1BB)	HBM7020 (BCMA x CD3)	HBM7015 (PD-L1 x TGF-β)
Asset Overview	TAA x 4-1BB HBICE™-based bispecific T cell engager	BCMA x CD3 HBICE™-based bispecific T cell engager	Bifunctional fusion protein, consisting of a fully human IgG1 mAb against PD-L1 and the soluble extracellular domain TGF-β
Indication	Solid Tumors	Multiple myeloma	Solid Tumors
IND Plan	2022	2022	2022
Highlights	<ul style="list-style-type: none">• First-in-class bispecific based on HBICE™ platform• Activate on 2nd signal stimulation specifically in tumor microenvironment to inhibit tumor growth, and potentially translate to better safety	<ul style="list-style-type: none">• New generation BCMAxCD3 bispecific with 2+1 format and optimized CD3 activity• High tumor killing specificity with less cytokine storm risk.	<ul style="list-style-type: none">• Better PD-L1 activity and TGF-β blocking potency than competitor drug• No-linker design and fully human derived sequence shows good druggability
	HCAb-based symmetric format 	HCAb-based “2+1” format 	Fully human bifunctional protein 



Integrated Platforms Enable Continuous Invention of Novel Molecules

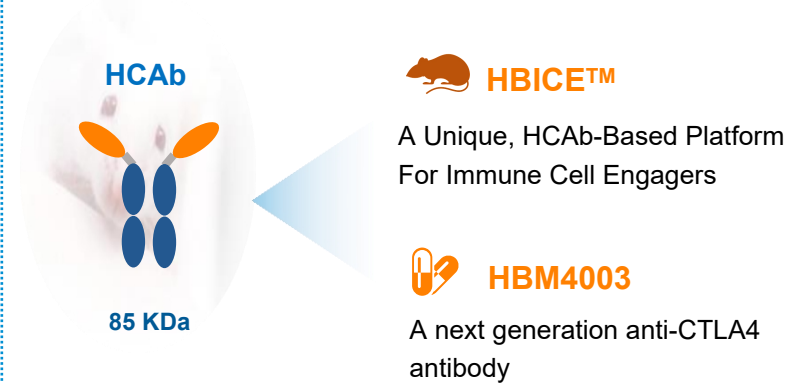
Harbour Antibody Platforms Combined with Single B Cell Cloning Offers A Complete and Advanced Technology Solution for Consistently Discovering Next-Gen Fully Human Antibody Therapeutics

H2L2 —Full IgG Antibody Discovery Platform



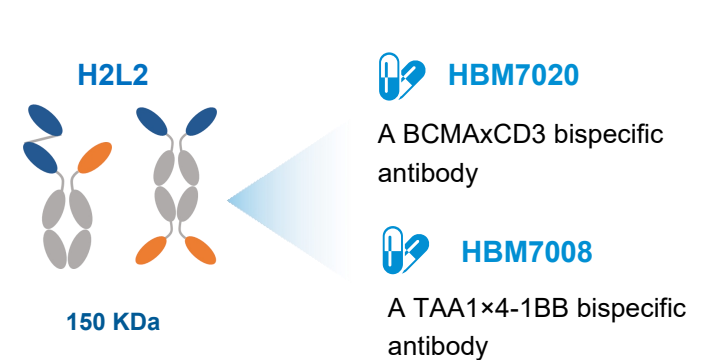
Robust and highly efficient, global IP and clinically validated

HCAb —Next-Generation Heavy-Chain-Only Antibody Discovery Platform



Unique fully human HCAb, versatile for broad applications

HBICE™ — HCAb-Based Platform for Immune Cell Engagers



Self-developed, unique geometric flexibility, promising bispecific biology

Antibody generation with Single B Cell cloning method in 3-5 months*

Animal Immunization
1-2 months

SBC
1 -2 weeks

SC Sequence
(1-2 weeks)

Recombinant Antibody
(4-5 weeks)

Lead Characterization
1-2 weeks



First-in-class and Best-in-class Clinical Assets

	Project	Target	Indication	Commercial Rights	Status						
					Discovery	Pre-Clinical	IND	Phase I	Phase II	Phase III	BLA
Immunology	● Batoclimab HBM9161	FcRn	ITP	Greater China	MAINLAND CHINA Initiated Ph2/3 in Mar 2020						
			GO	Greater China	MAINLAND CHINA Obtained IND approval for Ph2/3 clinical trial (expected 2021)						
			MG	Greater China	MAINLAND CHINA Initiated Ph2 in Mar 2020						
			NMOSD	Greater China	MAINLAND CHINA Initiated Ph1b/2a in Jan 2020						
			2 nd wave of indications	Greater China	MAINLAND CHINA IND Preparation						
● Tanfanercept HBM9036	TNFα	Dry Eye Disease	Greater China	MAINLAND CHINA Initiated Ph3 in Aug 2020							
Immuno-Oncology	● HBM9022	SARS-COV-2	COVID-19	Global license to AbbVie	US						
	● HBM4003	CTLA-4	Advanced Solid Tumors	Global	AUSTRALIA Part 1 Ongoing						
			Advanced Solid Tumors		US Obtained IND Approval in Jan 2020						
			Advanced Solid Tumors		MAINLAND CHINA Obtained IND Approval in Sep 2020						
			Melanoma and Other Advanced Solid Tumors		MAINLAND CHINA Combo with PD-1, Obtained IND Approval in Sep 2020 First patient dosing in March 2021						
			NSCLC and Other Advanced Solid Tumors		MAINLAND CHINA Combo with PD-1, Obtained IND Approval in Feb 2021						
	● HBM9302	HER2×CD3	Breast Cancer and Gastric Cancer	Greater China	MAINLAND CHINA IND Preparation						

■ HBM4003: Next-Gen HCAb Anti-CTLA4 Antibody with Potential to ■ Become the Cornerstone of Immuno-Oncology Therapy

Mechanism of Action

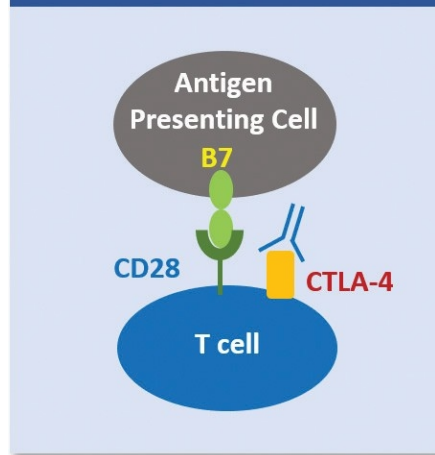
1

Inhibition of negative signaling from the interaction of CTLA-4 and the co-stimulatory molecule B7

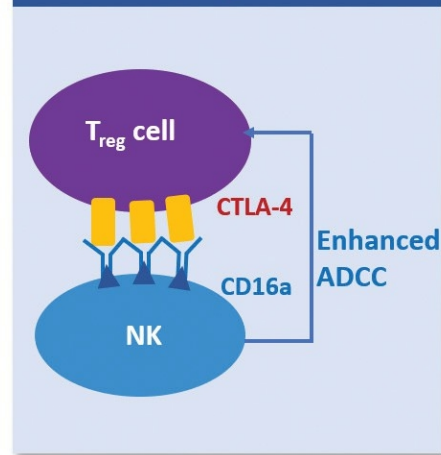
2

Depletion of immune suppressive regulatory T cells (Treg) through enhanced ADCC

MoA 1– Checkpoint Inhibit



MoA 2– T_{reg} Depletion



Current Treatment and Limitation

Yervoy (ipilimumab) is the only marketed anti-CTLA-4 drug and has many limitations, and there remains significant unmet medical needs for the next generation anti-CTLA-4 antibodies

Significant Toxicity in
Combotherapy

Limited Efficacy and
Applications

Potential advantages of HBM4003 over competing anti-CTLA-4 molecules

Increased potential to deplete intra-tumoral Treg cells via **enhanced ADCC strategy** to break the significant immune-suppressive barrier of anti-cancer immunotherapies in solid tumors

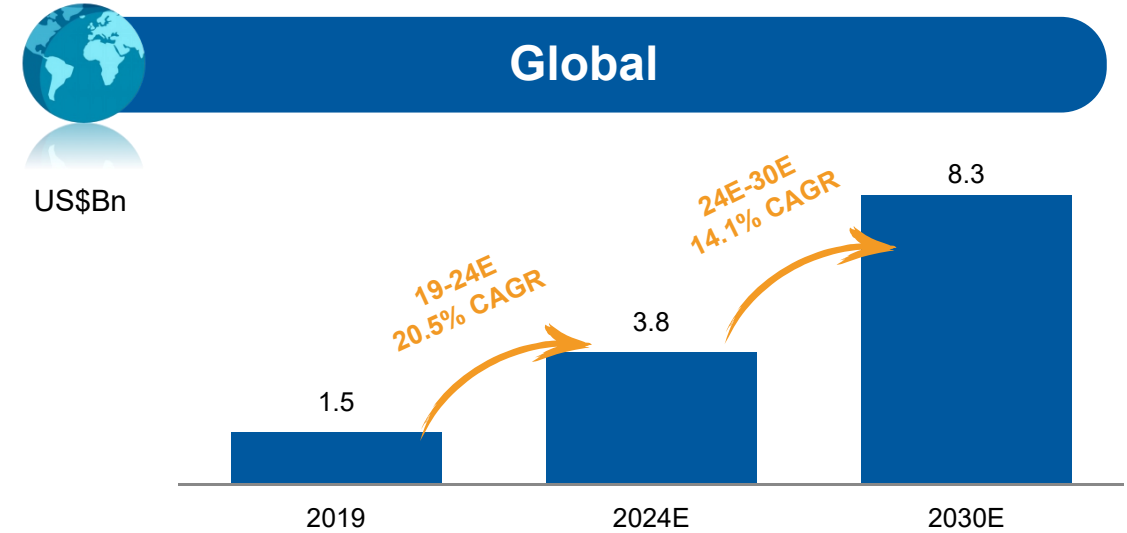
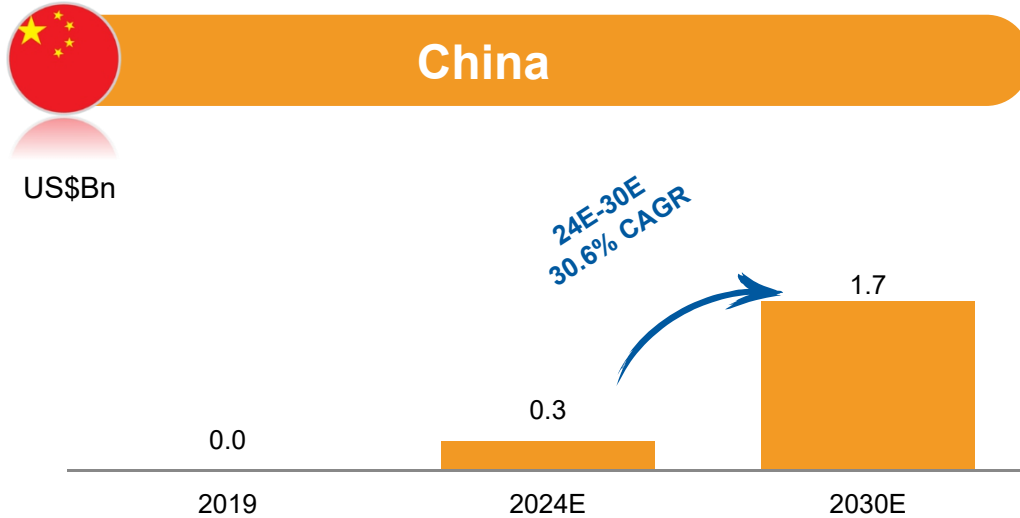
Promising safety profile resulting from the reduced drug exposure in the serum

Extensive combination potential with other anti-tumor or immunomodulatory antibodies, vaccines, and targeted therapies

HBM4003: Next-Gen Anti-CTLA4 Antibody with Potential to Become the Cornerstone of Immuno-Oncology Therapy

Market opportunities for HBM4003:

The launch of innovative CTLA-4 antibodies with higher safety and better efficacy and targeting more indications will drive the growth of the CTLA-4 market globally



HBM Strategy and Plan

Milestones

- ✓ IND approval in US and China (mono therapy)
- ✓ IND approval in China (combo with PD-1 for melanoma and other advanced solid tumor)
- ✓ IND approval in China (combo with PD-1 and chemotherapy for NSCLC and other advanced solid tumor)
- ✓ MAD finished in AUS (mono therapy)

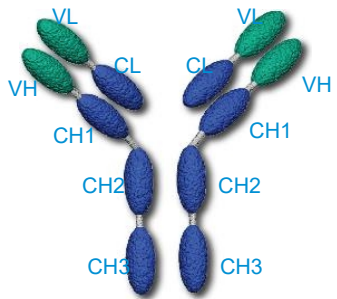
Catalysts

- **Dose expansion kick-off globally** of both mono therapy and combo with PD-1 for melanoma and other advanced solid tumor
 - The 1st readout for mono therapy Ph 1 & presentation at global conference (ESMO, CSCO 2021)
- **Global initiation** of combo with PD-1 and chemotherapy for NSCLC and other advanced solid tumor

■ HBM9022: A Cross-reactive Neutralizing Antibody to Treat COVID-19

■ Out-licensed to AbbVie

Discovered with our Harbour H2L2 Platform

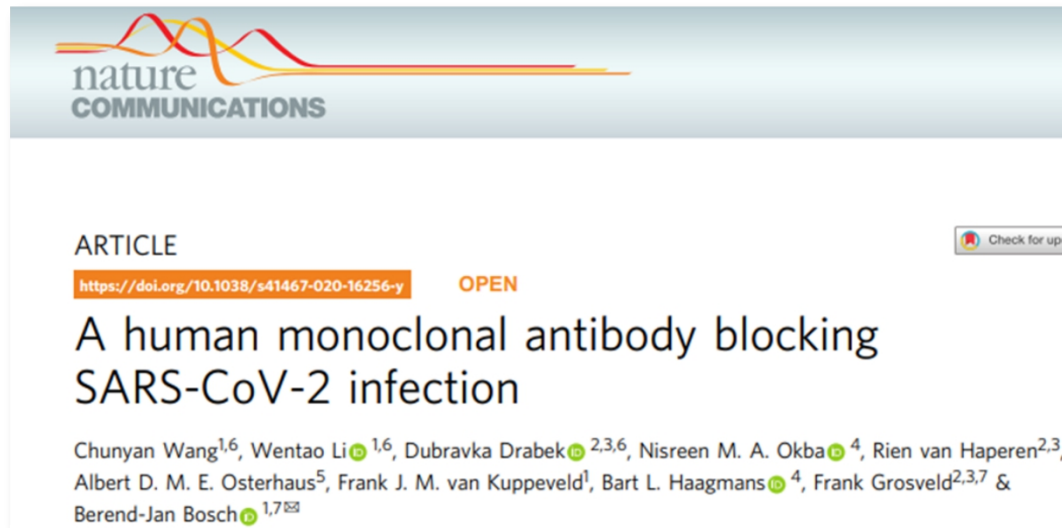


Has shown **extremely promising properties** in late-stage preclinical settings to block infection by SARS-CoV and SARS-CoV-2

A Potential Drug to Treat COVID-19

- A fully human, neutralizing antibody co-discovered by Harbour BioMed Utrecht University and Erasmus Medical
- Offers potential to prevent and/or treat **COVID-19**, and possibly other future emerging diseases in humans caused by viruses from the Sarbecovirus subgenus
- Targets a conserved region of the virus' spike protein and uses a mechanism that is independent of receptor-binding inhibition

Entered License agreement with AbbVie and Started Ph1 globally by AbbVie

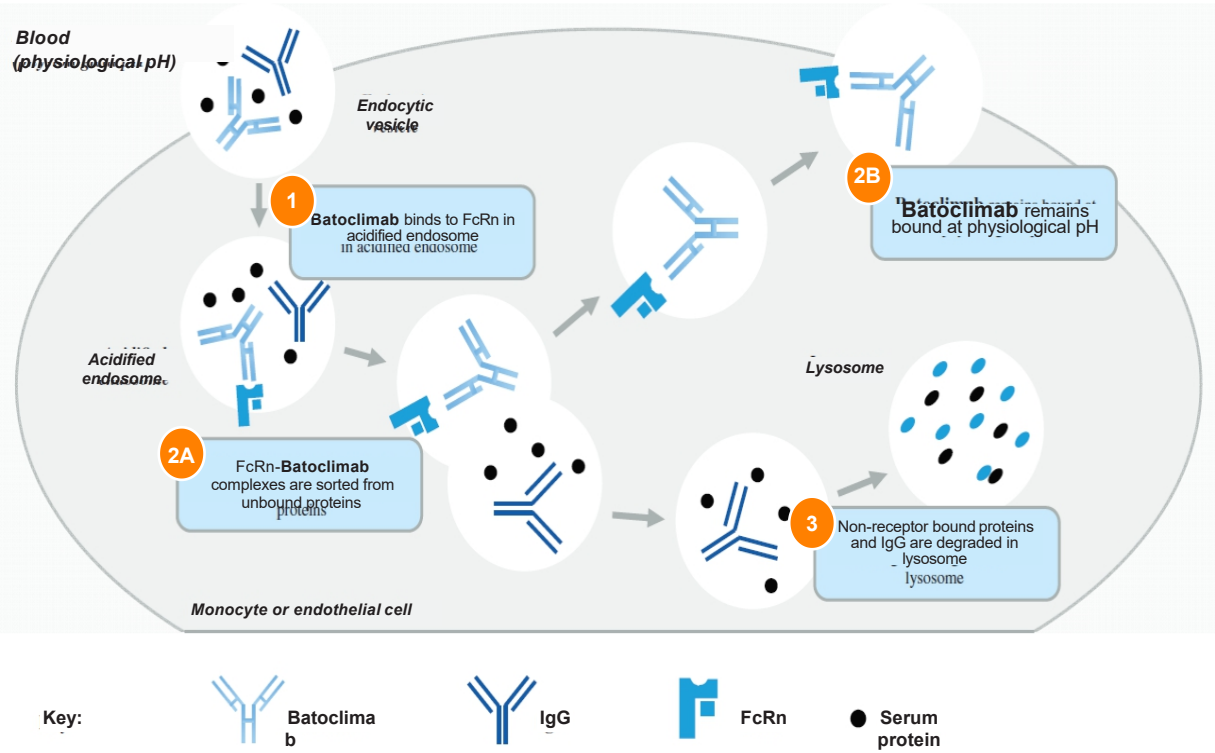


Nature Communications, 11:Article 2251, 2020
<https://www.nature.com/articles/s41467-020-16256-y.pdf>

Batoclimab (HBM9161): A Breakthrough Therapy for IgG Mediated Autoimmune Diseases with a Portfolio-in-a-product Approach

Mechanism of Action

Batoclimab is designed to selectively bind to and inhibit FcRn, thus blocking the recycling of IgG antibodies



Current Standard of Care

Current treatments for patients with serious autoimmune diseases primarily include plasmapheresis and intravenous immunoglobulin ("IVIg")

Plasmapheresis

A process that separates blood cells from the plasma, removing antibodies, and returning them back into the body

IVIg

A process that intravenously injects antibodies collected from more than 1,000 blood donors to interfere with autoantibodies and relieve symptoms

Competitive Advantages

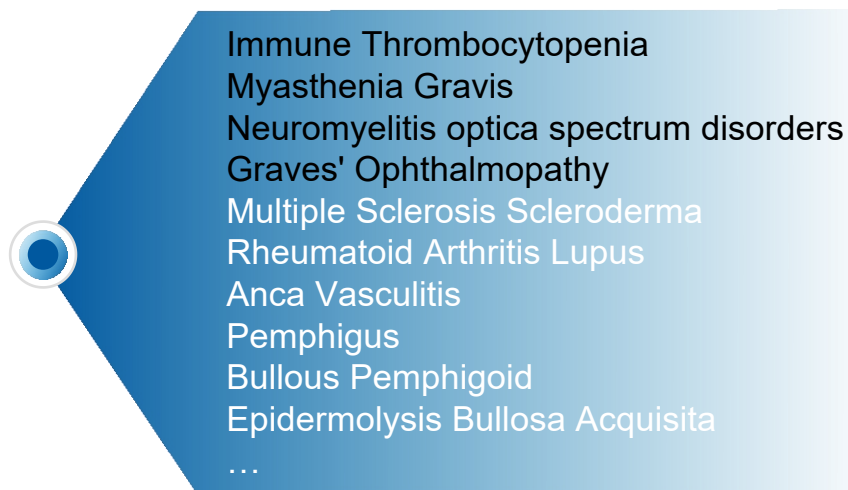
A more effective and differentiated treatment for autoimmune diseases

Strong Efficacy	<ul style="list-style-type: none">✓ Potent & dose-dependent IgG reduction✓ Clinical POC established across indications
Safety	<ul style="list-style-type: none">✓ Full human IgG with low immunogenicity risk✓ Less likely to lead to inflammation with reduced effector function✓ Well tolerated, majority of AEs are mild and/or moderate
Convenient Treatment	<ul style="list-style-type: none">✓ Fixed-dose subcutaneous injection✓ Possible for patient self-administration✓ Improved patient compliance

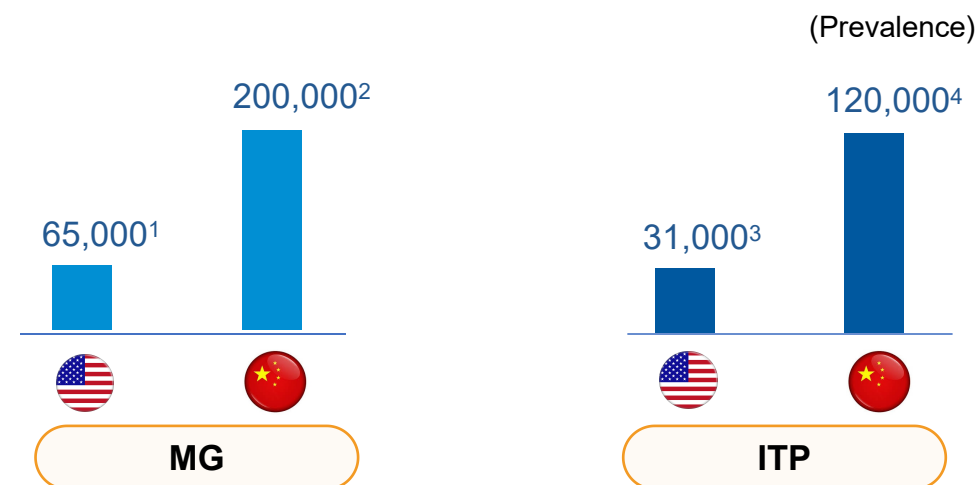
Batoclimab (HBM9161): A Breakthrough Therapy for IgG Mediated Autoimmune Diseases with a Portfolio-in-a-product Approach

A Pipeline-in-a-product:

60~70 pathogenic IgG mediated autoimmune diseases



China's Fast-Grow Market Opportunity in Autoimmune Diseases



HBM Strategy and Plan

Milestones

- 1 trial completed with positive data published (Ph1)
- 3 Trials ongoing: NMOSD(Ph1b/2a), MG(Ph2), ITP(Ph2/3)
- 1 Breakthrough Therapy Designation application (MG)
- 1 new IND approved (Ph2/3 GO)

2021

- MG Ph2 completion, and Ph3 initiation
 - BTD achieved
 - MG Ph2 outcome to be published
- ITP Ph2 completion, and Ph3 initiation
 - New IND(Ph 2b) approval
 - ITP Ph2 outcome to be published
- GO Ph2/3 initiation
- NMOSD PoC achieved and BTD application
- IND applications for 2nd wave of indications

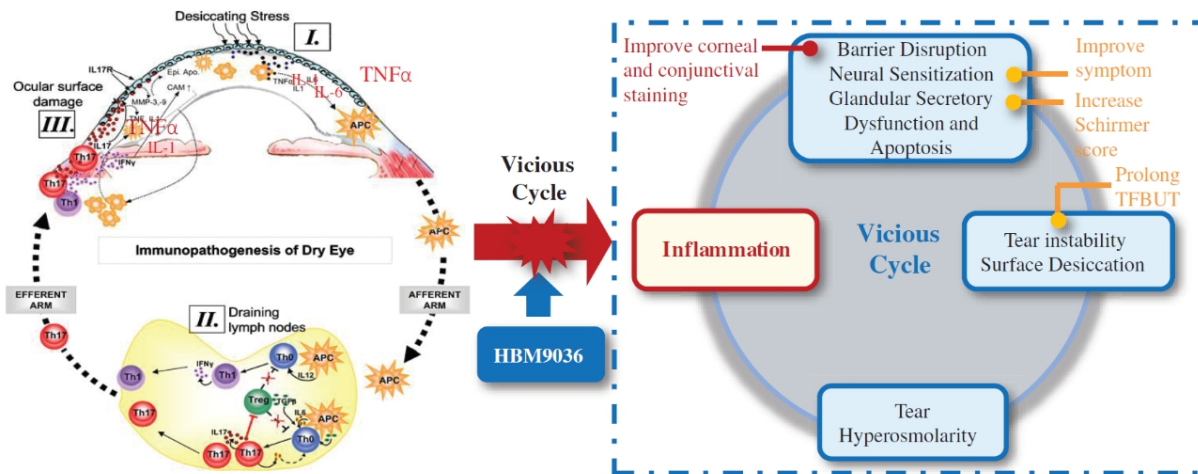
2022-2023

- BLA for treatment of MG, ITP, NMOSD, GO
- Commercial launch
- Indications expansion

Tanfanercept (HBM9036): A Differentiated Therapy to Treat the Growing Prevalence of Moderate-to-severe Dry Eye Disease

Mechanism of Action

Tanfanercept is a potential differentiated therapeutic option for treating moderate-to-severe dry eye disease (DED). It is a molecularly engineered tumor necrosis factor receptor 1 fragment, produced by modification of the TNF- α binding region of the TNF- α receptor site. It is potent in binding and blocking TNF- α , resulting in suppressed inflammation after topical use.



Current Standard of Care

Limited treatment options with only one approved anti-inflammatory DED drugs in China - Cyclosporin

Artificial tear for lubrication

Autologous serum/ secretagogue/ systemic anti-inflammatory

Competitive Advantages

Special TNF- α target with clearly demonstrated effectiveness



Comfortable

similar drop comfortable score with placebo

Excellent Safety Profile



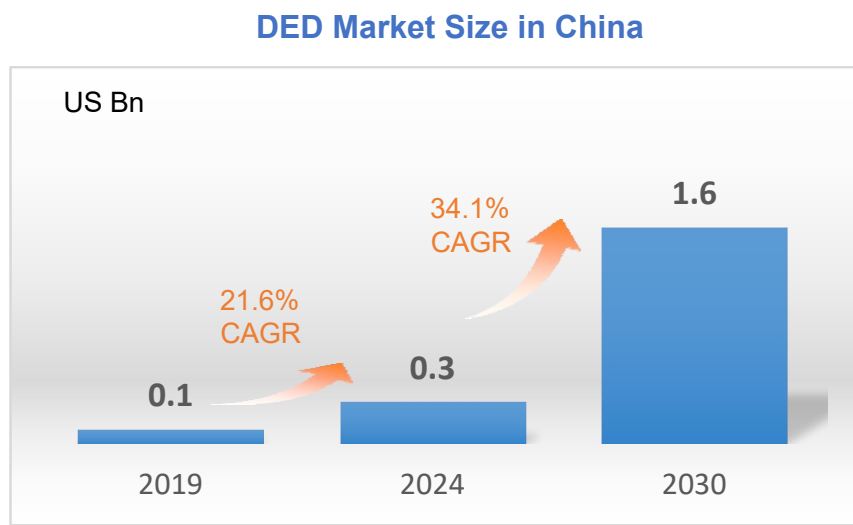
4 weeks vs. 3-6 months

From initiation of treatment show reduction in clinical signs (Tanfanercept vs. Competitors)

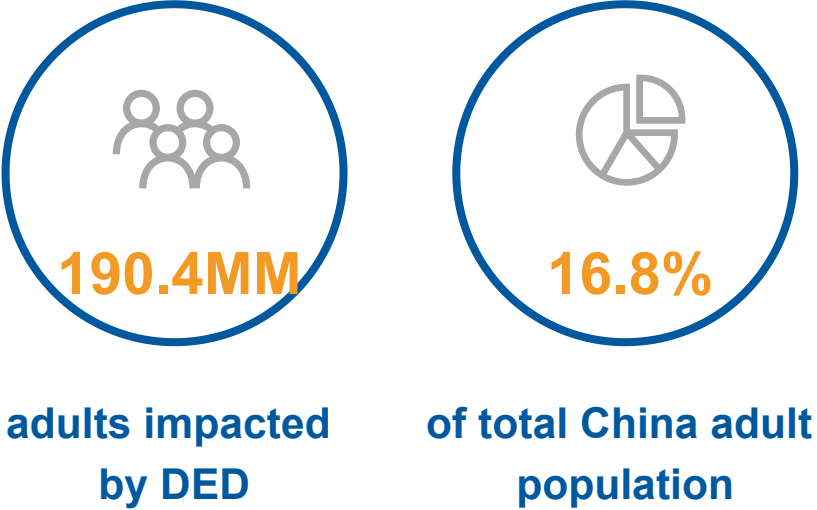
Rapid Onset

Tanfanercept (HBM9036): A Differentiated Therapy to Treat the Growing Prevalence of Moderate-to-severe Dry Eye Disease

Huge Unmet Medical Needs in China



- Aging Population
- Deteriorating environmental pollution
- Increase in autoimmune diseases
- Contact lens wear
- Digital Screen Time



HBM Strategy and Plan

2020	<ul style="list-style-type: none">Received approval from the NMPA on registrational Ph3 trial design and BLA strategyPublished Ph2 trial data of China at “Chinese Ophthalmological Society”	2021	<ul style="list-style-type: none">Achieved first dosing of Ph 3 clinical trial in March 2021	2022	BLA submission
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Agenda

01. Company Overview

02. Product Advancement

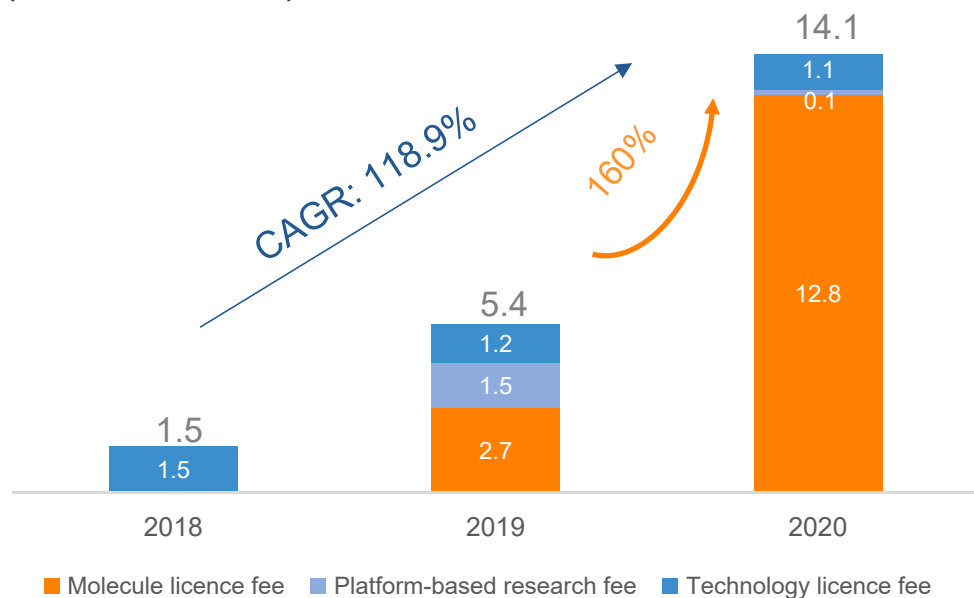
03. 2020 Financial Results

04. Outlook

Year-on-year Revenue Increased Owing to Business Collaborations and Out-licensing Activities

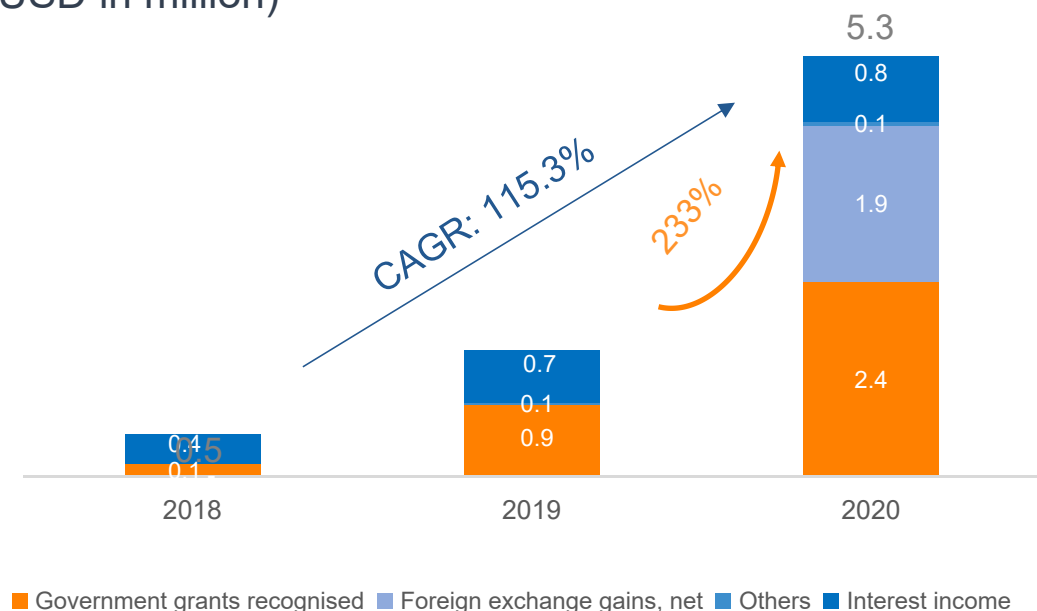
Revenue

(USD in million)



Other Income and Gains

(USD in million)



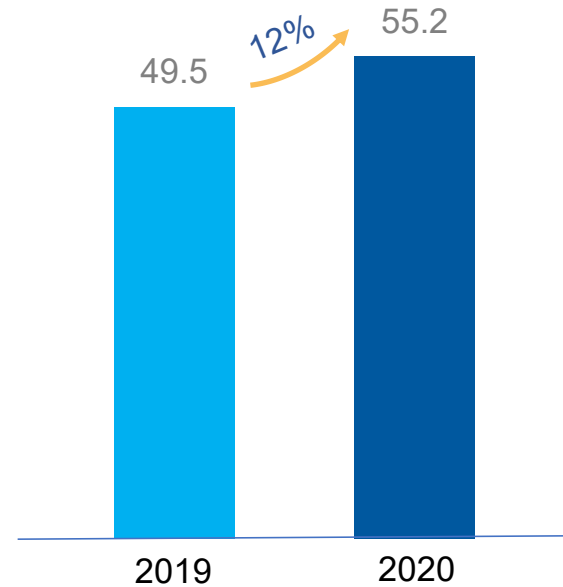
- ✓ Expanded business collaborations with leading academic institutions and select industrial partners across the world reflects in our rapidly increasing revenue y-o-y
- ✓ The government grant obtained due to the advancement of research pipelines results in the increase in other income and gains

Expenses and Loss for the Year

\$m

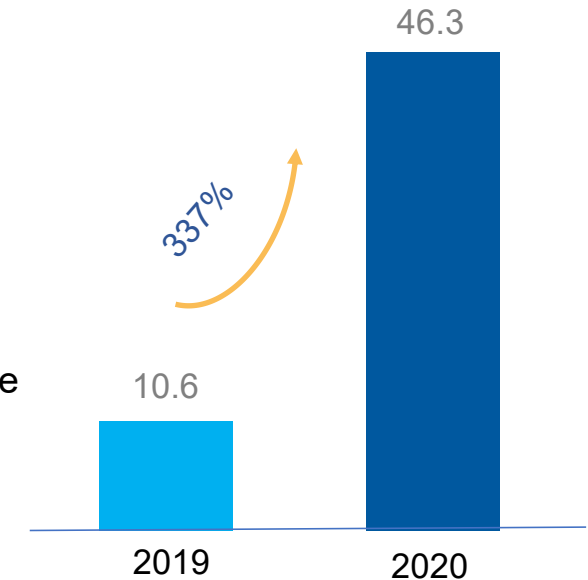
Research and Development Expenses

Continued investment on innovation from our discovery engine and fast commercial launch for late-stage clinical assets



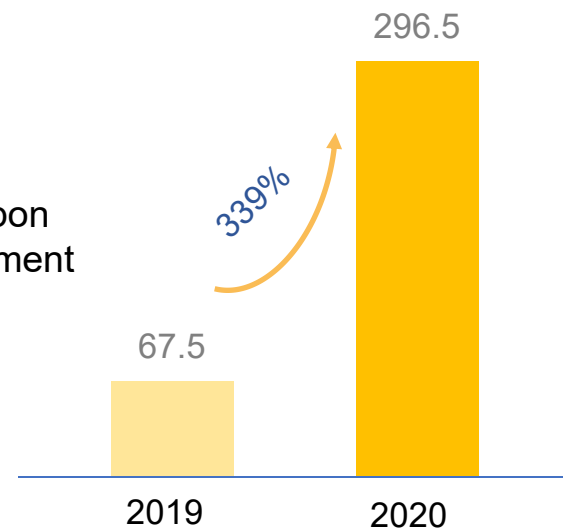
Administrative Expenses

Exclude share-based payment expenses and expensed listing fees resulting in the increase, adjusted increase rate is 12% which reflects excellent management efficiency during the IPO year with headcount expansion



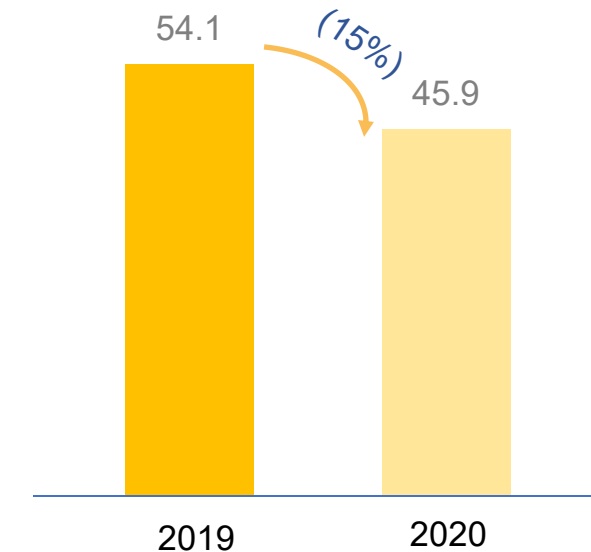
Loss for the Year

Adjusted items: conversion of preferred shares to ordinary shares upon listing and share-based payment expenses



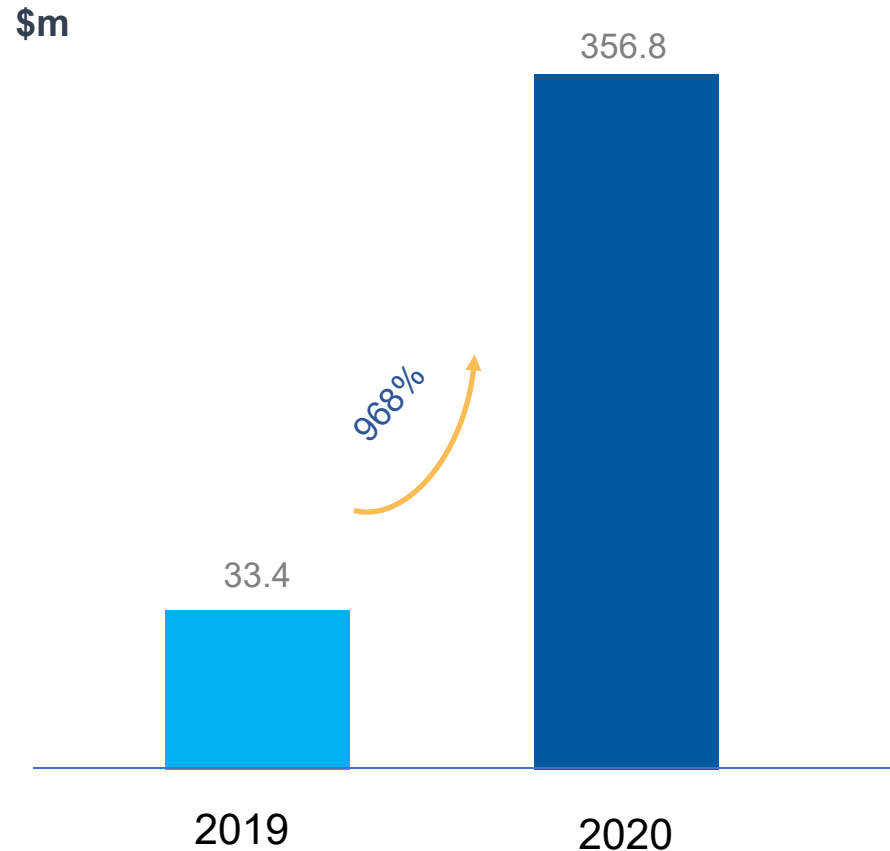
Adjusted Loss for the Year

Non-IFRS measure: adjusted the loss for the year by eliminating impacts of adjusted items





Cash Position



A healthy cash position of over \$350M at the end of 2020 supporting us through the development of core late-stage clinical assets and early commercial launch.



We will continue to monitor the use of cash and maintain a healthy liquidity for our operations.



Agenda

01. Company Overview

02. Product Advancement

03. 2020 Financial Results

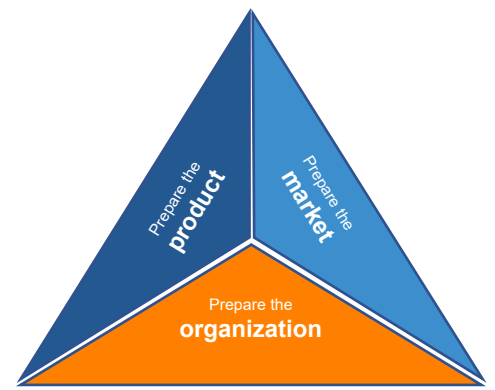
04. Outlook



A Defined Roadmap Towards a Fully Integrated Biopharma Company

	2021	2022	2023
Products	<ul style="list-style-type: none">• 2 assets in pivotal phase 3 trials• 2 new clinical stage assets	<ul style="list-style-type: none">• 2 BLA submissions• 1 asset in pivotal phase 3 trial• 5 new clinical stage assets	<ul style="list-style-type: none">• 2 product launch• 2 BLA submissions• Multiple pivotal trials

Commercialization



- ✓ Team assembled with launch experience and expertise at global and local level
- ✓ Launch readiness efforts launched – planning, tracking and assessment
- ✓ Ongoing KOL engagement to identify and fill knowledge gaps

Manufacturing



Outsourced
to CDMO



In-house
Manufacturing

Q&A

Online: Chat box
Phone: Press *1



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